

# Capabilities Statement

**B**uchanan & Edwards is a consulting firm specializing in technology and workflow solutions that maximize the productivity of our clients' most valuable assets: their employees and their customers. The firm guides Federal government and Fortune 1000 organizations to strategically use technology to take advantage of their business information and processes and delivers solutions that help them work smarter, more efficiently and more profitably. Founded in 1997, Buchanan & Edwards' Alexandria, Virginia-based staff prides itself on building relationships based on integrity and providing top-notch, personal service.

## Our Expertise

*Strategic technology solutions for human resources management and other key organizational functions.*

- PeopleSoft
- Data Warehousing
- Business Intelligence
- Knowledge Management
- Enterprise Content Management
- Business Process Management

## Our People

When you choose Buchanan & Edwards for your technology needs, you are sure to be engaging consultants with the highest levels of integrity, reliability and quality. Our consultants are more than technical developers; they are team-oriented, intelligent individuals who possess the skills necessary to deliver the outstanding results that your company demands. And because our consultants are from technical and non-technical backgrounds - some with PhDs or MBAs - you'll get a well-rounded perspective on your project. Some interesting facts to note:

- Principals are former Big Five consultants
- B&E staff is a board member of the PeopleSoft EPM SIG

## Benefits to Customers

- A small, community-based firm that is flexible and responsive to your needs
- Provide an exceptional team of top-notch consultants, dedicated to your project from start to finish
- Uniquely able to deliver the right solution with lasting value and bottom-line results
- Recognized for our track record of on-time,

under-budget implementations

- Bring experience and proven success in both the public and private sectors
- Offer superior customer service and support throughout the duration of your project

## Benefits to Partners

- Supplement your organization's skill profile with seasoned professionals with diverse expertise
- Bring a dependable partner to the table who is ready to provide immediate value-added results
- Foster an open, honest and mutually beneficial relationship to reach our common goal of success

## Our Key Qualifications

- Certified by the U.S. Small Business Administration as:
  - 8(a) Firm, number 107149
  - Small Disadvantaged Business
- GSA Schedule, contract number GS-35F-0253K
- Accredited to work on your highly sensitive projects
- Dun & Bradstreet D-U-N-S" number 040767357

## Our Partners

- Business Objects®
- Informatica®
- Microsoft®
- Rational Software®
- PeopleSoft®

## Our Clients: Federal and Fortune 1000

- Allied Signal (Now Honeywell)
- Integrated Health Services, Inc.
- U.S. Department of Defense
- U.S. Department of State
- U.S. Department of Transportation
- U.S. Environmental Protection Agency

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**For More Information**

If you'd like more information about working with  
Buchanan & Edwards, please contact:

**Brian Karlisch****Principal**

703.535.5511 ext. 101

E-mail: [brian.karlisch@buchanan-edwards.com](mailto:brian.karlisch@buchanan-edwards.com)